

China Innovation and Venture Capital 2008

April 2008: Shenzhen, Hangzhou and Shanghai China

China constitutes a fifth of the world's population. Over the last twenty years its economy has doubled to make it the fifth largest economy in the world; if the pace is repeated over the next twenty it is set to become second only to the US. The speed of its development is stunning.

Keeping a watching brief, scouting for opportunities, building relationships and doing investments are now on the agenda of many leading organisations. This H-I Network programme builds on the success of last years attendance at the CVCRI conference and meetings with Philips, Alibaba, Huawei and VCs.

The objectives of the programme are to:

- gain insight into technologies and methods of corporates, VCs and technology centres in China;
- get a view of technology trends;
- understand the current and changing VC market and on Corporate Venturing;
- attend the 10th China Venture Capital and Private Equity Forum Conference;
- network with senior executive peers from other leading organisations.

'Do not wait until you're thirsty to dig a well.'
Chinese proverb

Participants comments from H-I Open Innovation programmes

"We gained great insights to the challenges and successes of generating new growth opportunities with our added value services."

DHL, Director of Global Trade Services

"..I would recommend the tour to others."

Unilever, Head of Corporate Venturing

"I am left with a lot to think about, it has challenged my view on Innovation."

Linde Gas, Senior VP Corporate Development

"It was of great value to have quality time with peers to learn from their experiences and to exchange opportunities for technology related business ventures."
DSM, VP of Innovation and Venturing

"A very effective and time efficient crash course on the world of VC! High recommended."

Procter & Gamble, Director Corporate R&D

"Overall very good experience and great group of people on tour."

Mobile Telecom, Director of Venturing

10th China Venture Capital and Private Equity Forum Conference

This is a leading conference which has been growing for 10 years. This a great opportunity to meet 300+ leading investors, 500+ entrepreneurs, technology start ups, 200 + government officials, scholars and officials. www.cvcri.com/forum/2008/sz/forum/english

The conference is in Shenzhen and runs from 11 to 12 April 2008

Andrew Gaule of H-I Network will be on the speaker panel "The Key for Chinese Enterprises to Grow Bigger and Stronger"

If you do not climb the mountain, you will not see the plain.'

Chinese proverb



H-I programmed visits

A successful element of other programmes has been gaining access to executives from a range of leading organisations for focussed discussions, sharing insights and deal opportunities, Meetings are being arranged with corporate research leaders, VCs, technology incubators and experts in managing transactions in China.

Philips Research, Shanghai

Key Learning: See how a leading global corporate is addressing the challenges of developing products in the new Asia markets.

Zhejiang University, Hangzhou, Corporate collaboration

Key learning: Discover how a leading Chinese Academy is building collaborations with corporates such as Philips.

Alibaba.com

Key learning: See the world's leading business to business market place which recently had a very successful flotation on the Hong Kong stock exchange. Gain insights to the innovation and dynamics of an indigenous Chinese business.

iD Tech Ventures

Key learning: See what the leading VCs are doing in China and learn about the development from the Acer Corporate Venture fund.

Acorn Campus

Key learning: Leading new technologies and business start ups are returning to China from other areas e.g. Silicon Valley, to create innovative new businesses.

Delegate rate

The cost of the tour is in addition to the H-I Network membership. Based on experience from previous tours, we expect that delegates will wish to arrange their own flights and accommodation, following our recommendations, in order to fit the visit schedules.

Full tour including the CVCRI conference

£3,950 + VAT for H-I Network members £4,550 + VAT for non members

Please contact Lisa Curteis for further details

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